



Production of tubular electric heaters (TEH)



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Relevance of the project

TEHs today are the most used and efficiently performing work on additional heating on equipment with devices where it is necessary to produce low or medium temperature heating. Their design allows you to fully protect the insides of the device from the negative effects of the environment.



Advantages of project implementation

According to www.marketdataforecast.com, the global market for tubular electric heaters in 2019 was 666.92 million USD and is projected to reach 1,056.66 million USD by 2025, with an average annual growth rate of 8.2% over a period of time.



Import analysis

The total volume of imports of tubular electric heaters in 2018 amounted to 455.7 thousand units. In monetary terms, this figure was **1.5 million USD**. In 2019, the volume of imports amounted in quantitative terms to 629.1 thousand units, and in monetary terms - **1.9 million USD**.



Local partners

If necessary, assistance will be provided in the search and identification of local partners with production experience that are part of the Uzeltexsanoat Association.



Location of the project



Republic of Uzbekistan,
including in Free Economic
Zones



Key investment indicators

| | | | | | |
|----------------|------------------------|----------------|-------------------------------|-----------|----------------------------|
| \$2.5 M | Estimated project cost | 4 years | Payback period of the project | 35 | Number of new jobs created |
|----------------|------------------------|----------------|-------------------------------|-----------|----------------------------|



Production volume and revenue

| Product name | 1 year | | 2 year | | 3 year | | 4 year | |
|--------------------------|---------------------------|-------------------|---------------------------|-------------------|---------------------------|-------------------|---------------------------|-------------------|
| | quantity (thousand units) | amount (in M USD) | quantity (thousand units) | amount (in M USD) | quantity (thousand units) | amount (in M USD) | quantity (thousand units) | amount (in M USD) |
| Tubular electric heaters | 150.0 | 0.95 | 230.0 | 1.45 | 350.0 | 2.2 | 400.0 | 2.5 |



Sales market

The local market of Uzbekistan, as well as neighboring Central Asian and CIS countries, are considered as the main markets for products.